dict Vesterday. THE ROANOKE TIMES BUREAU, HOTEL LUCERNE, SALEM, VA.

Another thronging crowd assembled in the Court House yesterday to hear the conclusion of the Shepherd case. It was the intention of Col. Hansbrough on Monday not to put his client. Shepherd, on the stand, but yesterday morning Shepherd was examined. He testified that he came from Mobile, Ala., to Salem and approached Mr. Strause in regard to working with him in the insurance business. He said he was a regard to working with him in the insurance business. He said he was a partner in the business and had deposited in all \$830 in the bank, 15 per cent. of which, \$126, was the commissions due to C. B. Strouse & Co., agents. The balance was the property of the insurance companies. Half of the \$126 was his, Mr. Shepherd maintained. He further stated for the first two months of the partnership Mr. Strouse had agreed to allow him (Shepherd) the first \$50 of the commissions monthly.

In regard to the \$500 he is accused of embezzling, and which he drew out of bank Mr. Shepherd said he had repaid this to Mr. Streuse, giving his note for the amount, the notes being endorsed by his uncle, who, he said in answer to a question, was considered solvent by the banks in Vicksburg, Miss. The note is not yet due.

When he left this place, Mr. Shepherd said, to go North he went to see Mr. Warfield, of the Royal Insurance Company, in Baltimore, but Mr. Warfield was out of the city as he found on reaching that city. He got out of money and wired C. B. Strouse & Co. for money.

At Washington he registered at the

Money and white
for money.

At Washington he registered at the
Metropolitan Hotel, signing his name
"J. F. Shepherd."

As Colonel Hansbrough had been re-

lentless in his demands for the presence lentless in his demands for the presence of any letters or account books that the acting commonwealth's attorney, Mr. Baer, might have alluded to, Mr. Baer amused the court and courtroom by demanding in a retaliatory way, that the Metropolitan Hotel register be produced in court. Of the \$840 deposited in the Farmer's National Bank, Mr. Strouse had drawn \$220 out himself.

It was two mouths after he had been

had drawn \$220 out himself.

It was two mouths after he had been in the firm, he said, that he found that Strouse did not consider him a partner, and it was on one occasion when he (Shepherd) had proposed to have both their names printed in the letter heads of the firm, that Mr. Strouse intimated in insolent language that he did not consider him (Shepherd) a partner.

Mr. Strouse was put on the stand. He had not heard all of Shepherd's testimony, having been out of the room part of the time. He was told by Acting Commonwealth's Attorney Ball that Shepherd had sworn that he was to

that Shepherd had sworn that he was to get \$50 of the commissions for the first two months and was asked if this was true. "It's all a lie," answered Mr.

Enter a fine of \$5 against Mr. Strouse improper language in court," said lge Griffin, as he turned to the clerk. his ended the evidence and his proceeded to pass upon the inions of which the counsel in the
lad asked him to present to the
Out of Col. Hansbrough's ten inlons Judge Griffin only allowed
and of Mr. Baer's four he also ald only one. Besides these his
hor presented two others; the first
as that if Shepherd took the \$500 withtt the corsent of C. B. Strouse & Co.:

as that if Shepherd took the \$500 withut the corsent of C. B. Strouse & Co.;
the jury may find him guilty.

The second was that if Shepherd was
a partner in the firm of C. B. Strouse &
Co. the jury may not find him guilty.

The instruction allowed in accordance
with the request of Mr. Baer was that
in order to be a partner one must have
an interest in the profits as profits, and
not receively merely a stipulated part
of the profits as compensation for his
bor. The instruction asked for by
Hansbrough, which his honor alad, was with regard to intent. If
was no intention on the part of
uer at the bar to commit embezzlethe jury may find not guilty.

the jury may find not guilty.

Baer made the first speech of an hour's length, carefully reviewv in the case. Hansbrough, though complaining

ling unwell, made a speech of an and forty minutes' duration, in h he left unturned no stone in the fonse of his dient, combining wit and ting sarcasm with able argument. In ued that Shepherd was a partner the firm of C. B. Strouse & Co., and at as such he could not be guilty of

After the closing speech of the acting amonwealth's attorney, at 5 o'clock, a jury retired with their instructions treturned at 5:45 p.m., unagreed, by were put in charge of an officer to kept together all night. Their defent will be heard at 10 o'clock this

PNEUMONIA.

ths From This Disease in Salem Yesterday.

. Phifer died at 2 o'clock yes ternoon at the residence of W. of typhoid pneumonia. The nces incident to Mr. Phifer's very sad. Coming to Salem a ths ago he decided to locate establish a dry goods house. Ance with his purpose, about 3 ago he went to New York, 2 purchased a \$5,000 stock of 5e of which have arrived and placed in the new store on enuc. Yesterday morning a sign had been swung out, as as thought to be better and

was 35 years of age, and oncord, N. C., where he had the earlier part of his

gany years past he has I with a dry goods house C. first with Norris & ds with W. H. & dry goods

which afterwards assumed a typhoid form. His mother and brother, D. P. Phifer, of Newton, N. C., were with him at his death. Mr. Phifer was of a remarkably good

Mr. Phifer was of a remarkably good natured temperment, and the large number of friends he had made daring his short stay in Salem was the subject of comment. His remains were taken to Concord, N. C., for interment, leaving on the 11:27 p. m. train last night, accompanied by his mother and brother, and will be interred in the Presbyterian Church ground of that place, Mr. Phifer being a member of that denomination. A young man named Dough Jones, 18 years old, employed in the wood working department of the Flynn Wagon Works, died yesterday at 2 o'clock on Union street of pneumonia. His death was hastened by his habit of excessive cigarette smoking. Mr. Jones came to Salem from Danville last fall.

BREVITIES.

Harry Penick, of West Virginia, is in the city visiting J. W. and J. H. Han-

The college boys were given a holiday yesterday to hear Col. Hansbrough's speech in the Shepherd case, quite a number of the boys preparing to study

Miss Young, of Parkersberg, W. Va., is visiting Miss Grace Hutchison.

There was some disappointment in Salem yesterday because THE TIMES accounts of the conference appointments did not show who Salem's preacher was

Father Lynch, of Roanoke, was in Salem this week, considering the matter of establishing a Catholic church here.

SALEM ADVERTISEMENTS.

REMARKABLE GROWTH

Of Salem, "The Queen City of the Southwest," in One Year.

The Salem Improvement Company, The Salem Improvement Company, the most successful organization of its kind in Virginia, had its first sale of lots December 11, 1889. Since that time the growth of Salem has been marvelous. About 400 houses have been built; \$1,000,000 spent in buildings and improvements; the population nearly doubled, and the business of the postoffice and telegraph office increased 500 per cent. The iron furnace about to go into blast.

and the business of the posteline and telegraph office increased 500 per cent. The iron furnace about to go into blast, the factories in operation and actually secured will employ several thousand hands and insure the doubling of the present population of 4,000 in another year. Among the industries recently secured are a rolling mill from Cincinnati, the Olean Speed Cart Works from Olean, N. Y., and wire nail works from Parkersburg, W. Va.

Negotiations are in progress for additional plants to employ a large number of hands, and the land companies, with an aggregate capital stock of \$4,000,000, have voted liberal sums for new industries. A woolen mill (nearly completed) that will manufacture its goods into clothing, will employ a large number of females. The early extension of the Baltimore and Ohio and the Roanoke and Southern to Salem will make it an important rail-way center, and basten its growth into growth growth into growth into growth into growth gro and Ohio and the Roanoke and Southern to Salem will make it an important railway center, and hasten its growth into a large iron, steel and general manufacturing and commercial city. Salem and Roanoke, now rapidly growing together, are destined to be the great industrial center of Virginia.

The proximity of the great Flat Top coal fields, the cheapness of the famous Pocahontas coal and coke, the abundant supply of iron ore, timber, and other raw materials, make Salem an advantageous point for manufactories.

raw materials, make Salem an advantageous point for manufactories.
Salem is the most attractive town in Virginia; and it may well be proud of its surpassingly beautiful location, its healthful climate, its refined society, its healthful climate, its refined society, its fine churches, its excellent schools, and of Roanoke College, one of the leading institutions in Virginia. Attractive as a place of residence, it now offers unusual advantages for manufacturing and general business. No other town in Virginia has ever equalled Salem's record of progress for the last twelve menths. The stage of experiment is passed, and Salem is now firmly established on a solid industrial basis.

The property of the Salem Improve ment Company adjoins the old town and is surrounded by the lands of other strong companies. Being inside property, it will continue to increase in value. The Norfolk and Western and

erty, it will continue to increase in value. The Norfolk and Western and the Dummy Line to Roanoke run through it and have their passenger stations on it. The streets have been graded and the town system of water works extended through it. On College avenue, which has been well graded and macadamized at a cost of \$9,000, only brick or stone buildings may be erected. At the foot of this avenue stands the fine new stone passenger station of the

At the foot of this avenue stands the fine new stone passenger station of the Norfolk and Western railroad, and on it the Hotel Salem, costing \$65,000, exclusive of the land or furniture, is under roof, the Improvement Company's bank and office building—50 by 80 feet, three stories—is nearly ready for occupancy, and a number of large business houses have been built and others are in course of erection. This avenue is sure to become one of the finest business thoroughfares

of the finest business thoroughfares in Virginia.

Persons interested in locating plants. or in making investments in Virginia, or in making investments in Virginia, should not fail to visit Salem. A pamphlet of 32 pages, a map and further information will be furnished by J. W. ALLEMONG, President, Salem, Va.

NOTICE TO STOCKHOLDERS.

At a meeting of the board of directors of the Salem Improvement Company, held at the company's office December 30th, 1891, the following order was pass-

ed:
Resolvel, That the president and treasurer be authorized to receive stock of the Salem Improvement Company at \$30 per share in full payment for all lots as specified by number on price list of December 11th and 12th, 1890, and at the prices named in said price list, remaining unsold, in any section east of Delaware street and south of the line of the Roanoke Street Railway Company, provided that the right to purchase under the above named terms shall be availed of between the 13th of February and the first of April, 1891, and that a copy of this resolution shall be mailed to each stockholder of record. S. D. COMMON, Secretary. febl-eod

Timber, Farm and City Property Agency.

Principal Office, Roanoke, Virginia.

The undersigned have opened an office for the sale of mineral, timber and farm land, and city property on commission. They will develop mineral lands, analyze ores, give instructions for developing on a reasonable charge, sell farm and timber lands. All mineral, farm and timber lands listed with them for sale will be extensively advertised through agencies in the Northern States and Europe. A record of all ores, their analyses and location will be kept in our office for inspection of buyers. our office for inspection of buyers.

MINERALS A SPECIALTY

All persons having minaral, farm or timber lands are requested to list them with us for sale. The long experience of our senior, Mr. J. A. Dalby, in mining and sale of real estate warrant us in assuring our patrons that their interests will be properly guarded in the sale of their property, and all money coming into their hands will be promptly paid over. Owners may, if preferred, employ over. Owners may, if preferred, employ their special agent or attorneys.

Persons, in sending descriptive list of property, are specially cautioned against giving overdrawn descriptions, as it lessens chances of sale. We also advise against giving options on mineral properties, they often interfere with sales and lead to litigation.

We shall do a legitimate commission

Active, reliable agents wanted in every county in Southwest Virginia.

All city property listed with us wil' have prompt attention, and sold to best advantage.

We have booked for sale a list of improved and unimproved property, business and dwelling houses in different sections of the city.

Persons wishing to buy or sell are respectfully invited to call on us.

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on the streets. Two electric light systems, and has under construction

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tucky Railroad from Madison, N. C:, to Wytheville, and from thence to

The Great Flat Top Coal Fields.

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